Creating & Sustaining Safety Culture Excellence



PPSA 2012 Safety Conference

11 June 2012

Shawn M. Galloway President, Chief Operating Officer ProAct Safety, Inc.

Ownership?

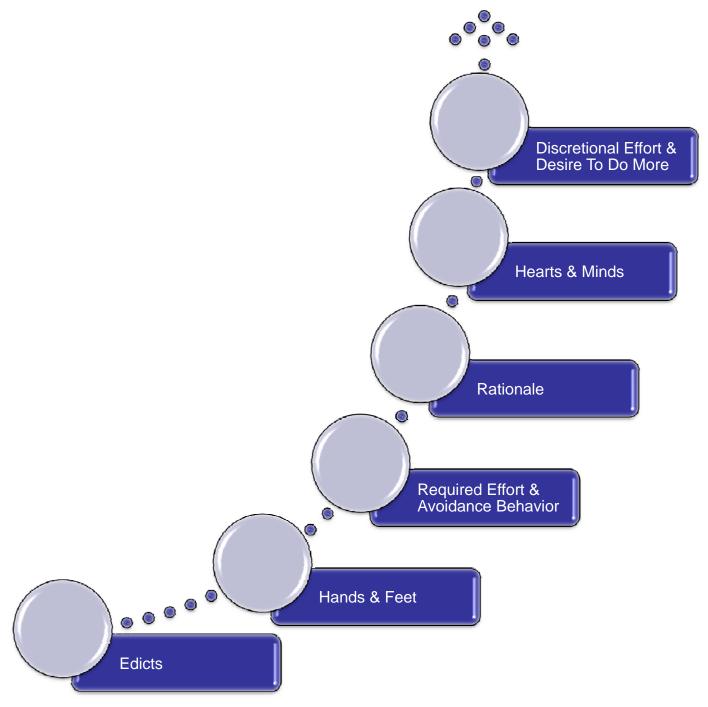
"If you want to build a ship, don't drum up the men to gather wood, divide the work and give orders.

Instead, teach them to yearn for the vast and endless sea."

~Antoine de Saint-Exupery

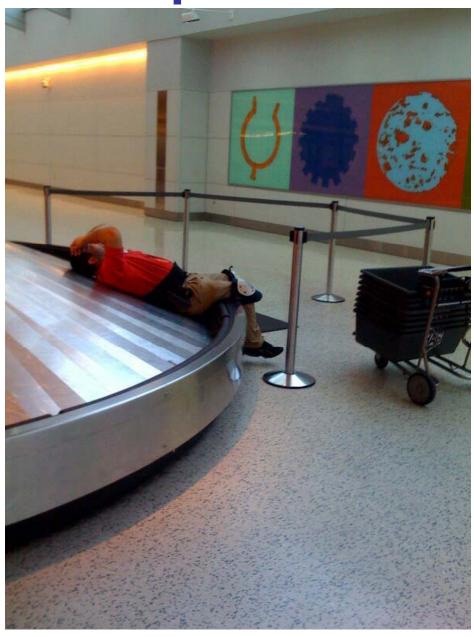
Our Typical Approach





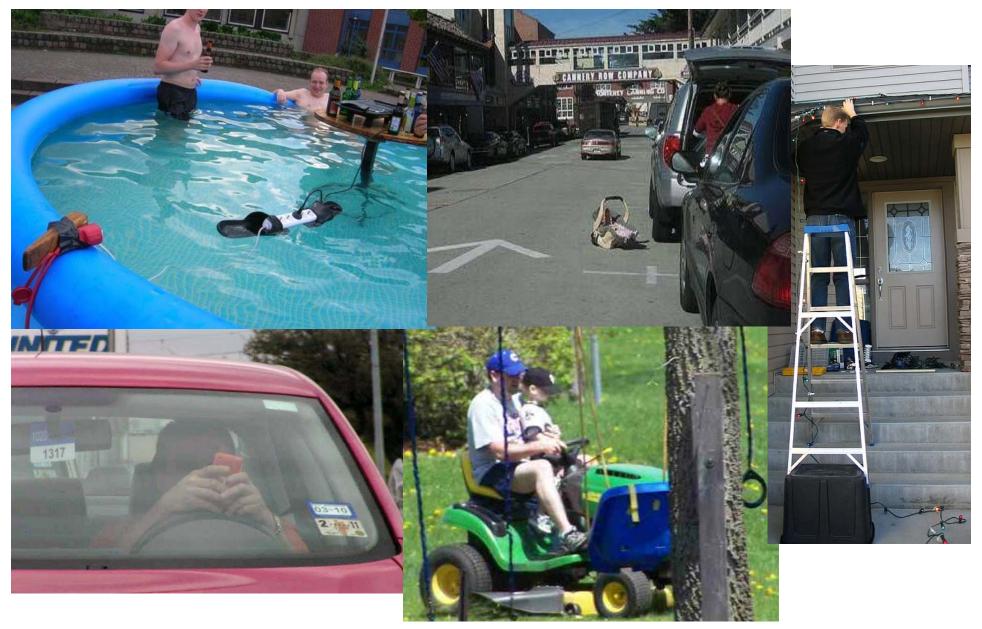
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What People Do When...



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Influencing Beyond Work...



Padded lampposts for distracted texters being tested in London

By Joshua Topolsky № posted March 6th 2008 5:39AM



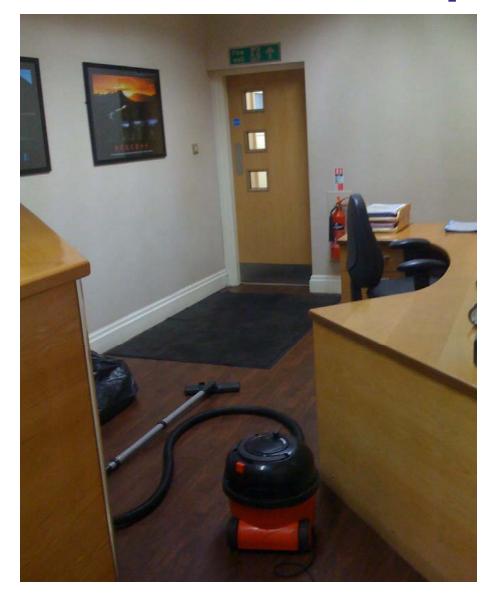


Unfamiliarity



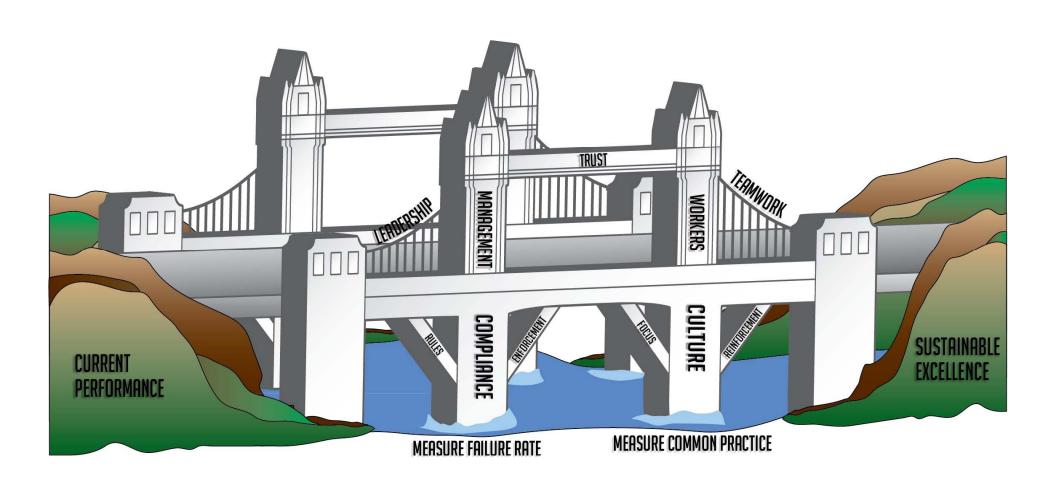


Complacency

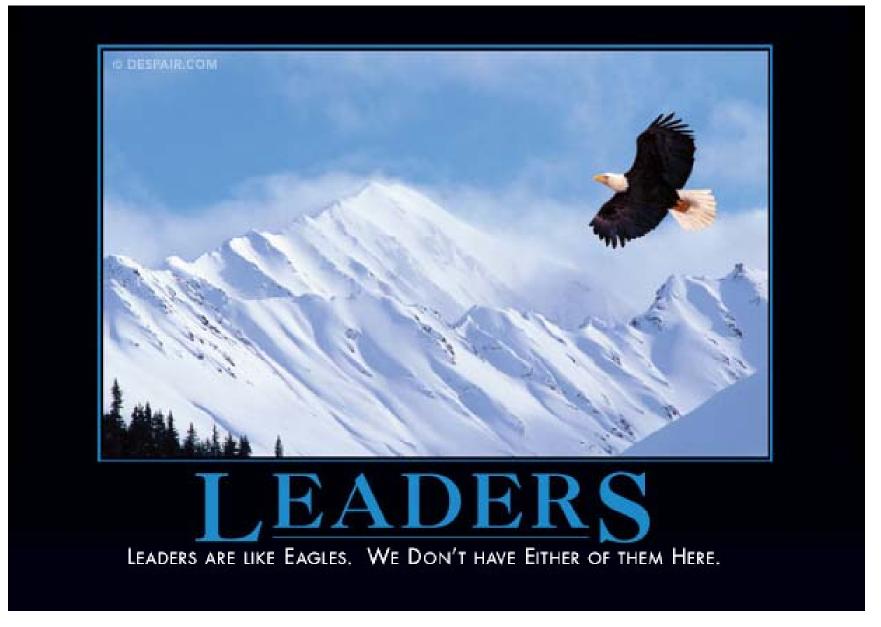




The Bridge



Starting Point?



Starting Point?

Executives

% Inspire and Drive Change

Who do they report up through?

% Maintain Status Quo

Managers

% Inspire and Drive Change

Who do they report up through?

% Maintain Status Quo

Supervisors

% Inspire and Drive Change

Who do they report up through?

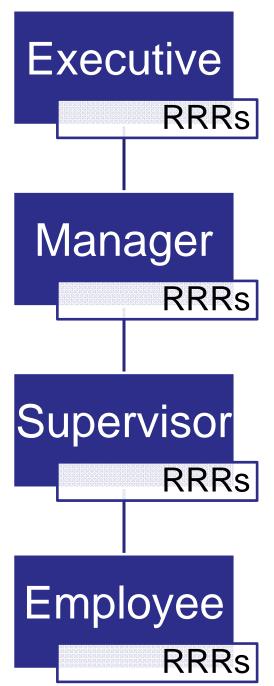
% Maintain Status Quo

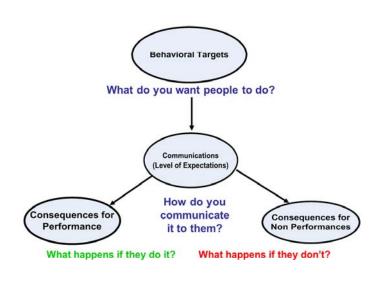
Performance Progression

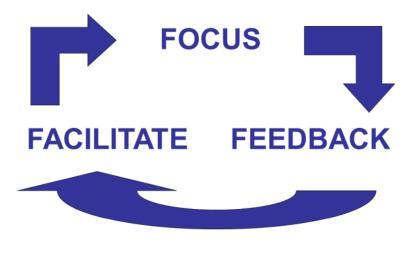
Unwilling Unable Accountable

Accountabalism

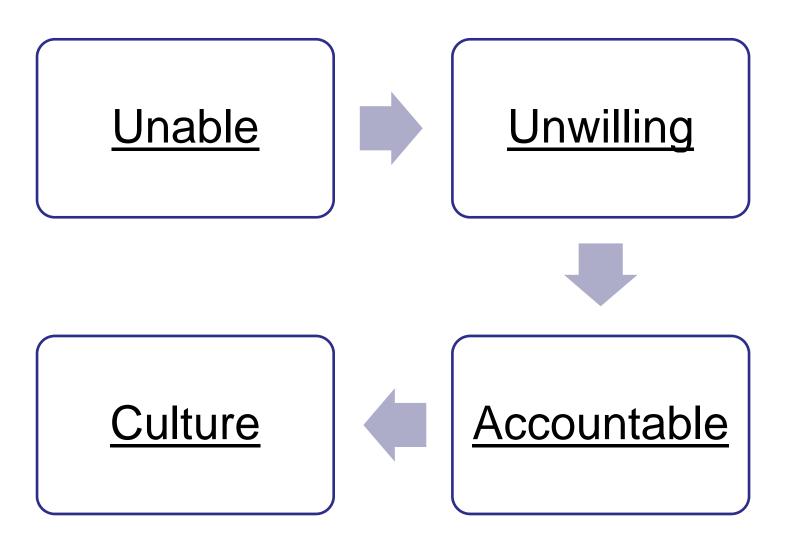


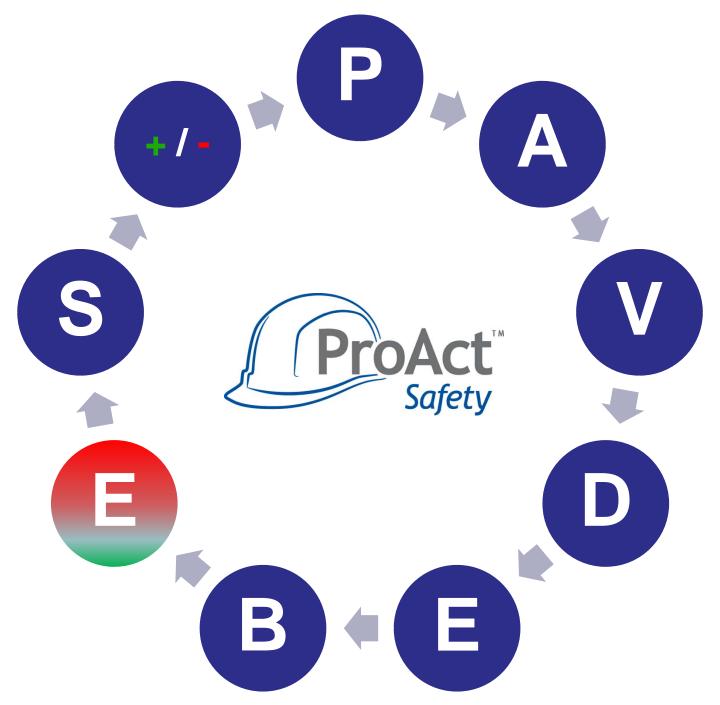






Performance Progression





Perceptual Barriers to Safety Excellence

A DANGER

We're Already Good

Zero Isn't Possible



Safety

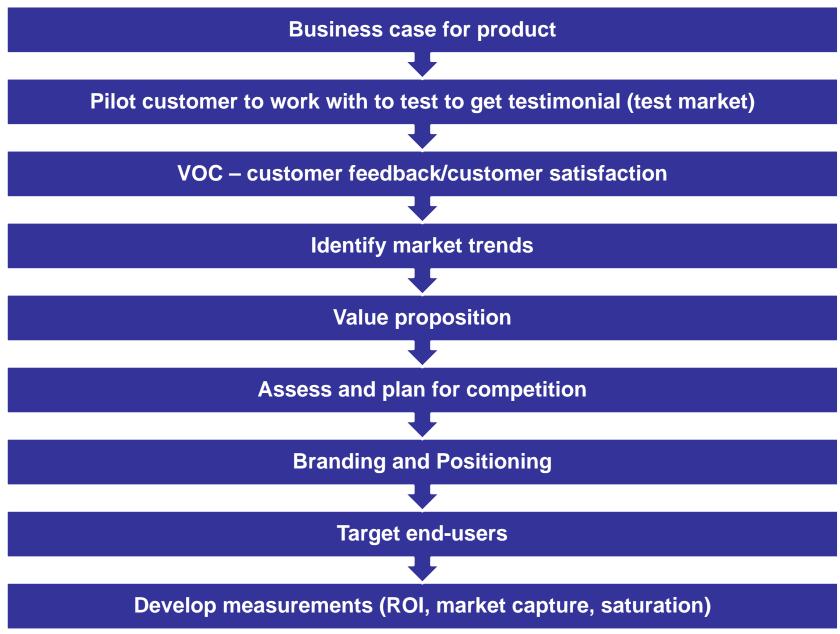
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Strategic Direction



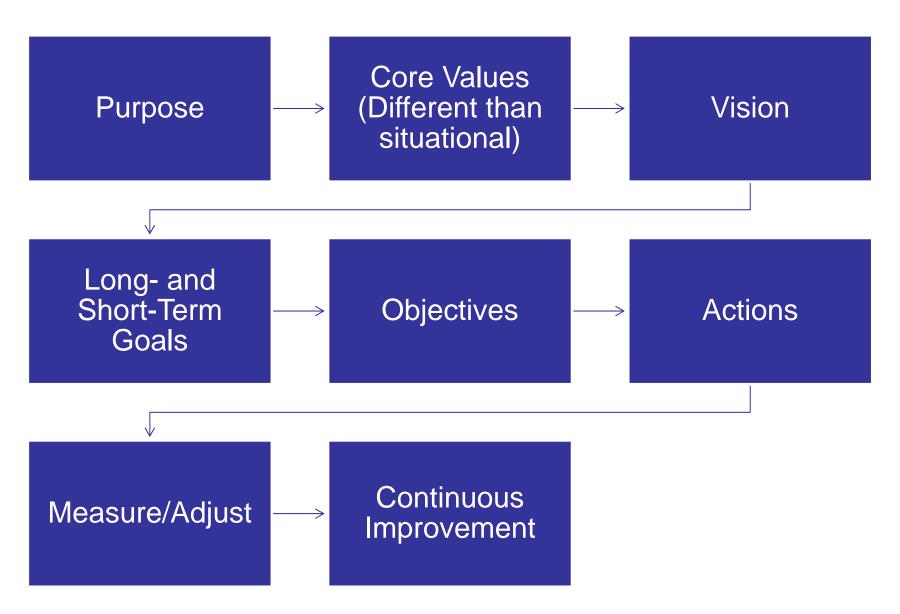
We are all in agreement then.

Business Strategy to Dominate Market Share?

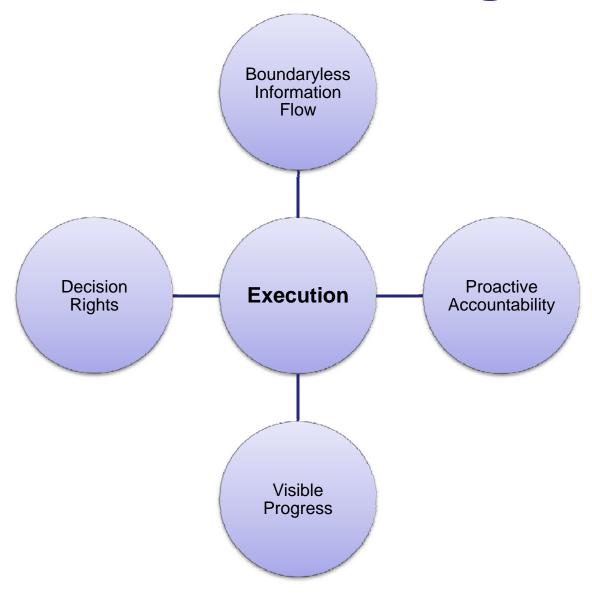




Typical Strategy Pathway



If You Get These Right...



Developing the Plan

- What Are We Trying To Accomplish?
- What Will It Look Like When We Arrive?
- How Will We Know We Are On The Right Path?
- How Will We Sustain the Results?
- How Will We Keep Improving?

Setting Goals

Results, Motivational, Performance-Based?

Destination: Negative or Positive?

Achieving Success or Avoiding Failure?

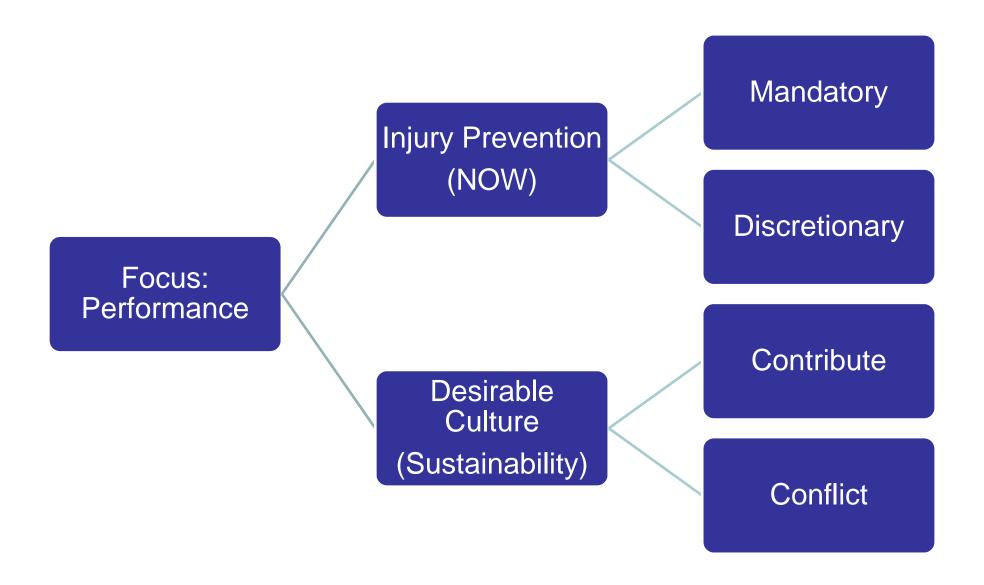
How many people can recite it?

How many people believe in it?

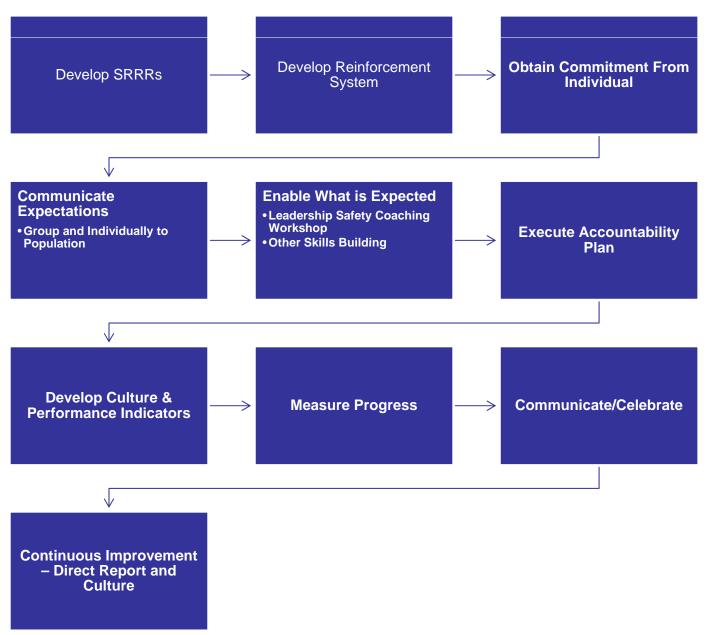
How many people know the role they play in accomplishing it?

- How are you measuring this is happening?
- What are you rewarding?

Finding a Focus



Managing Expectations: Performance Not Just Results



1 Leading Indicator



1 Lagging Indicator

Measurement: What We Want vs. What We Don't





Hiring In or Promoting Safety, or Risk?





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Weekly Podcasts: www.SafetyCultureExcellence.com Articles and Videos on Demand: www.ProActSafety.com/Insights





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